



CAPABILITY BROCHURE

RAMZ MANAGEMENT SERVICES FZ LLC

Industrial Consultancy. Commercial Execution.

Five practice areas. One accountable counterparty.
United Arab Emirates.

■ *We close the loop between recommendation and revenue.*



01 / ABOUT RAMZ

A discreet UAE consultancy **built for** industrial mandates.

RAMZ Management Services FZ LLC is a UAE free zone consultancy. The firm holds the intellectual property and technical experience of its founders and works exclusively on confidential B2B mandates with industrial clients.

Engagements are sector-specific, scoped to a defined commercial outcome, and structured for direct accountability. Where a mandate extends from advisory into transaction, RAMZ General Trading FZ LLC provides the commercial execution capability that completes the work.

From diagnostic and formulation work to international market entry, our mandates run end-to-end. Where execution requires capital, our trading arm purchases the client's product and on-sells to the end customer to close the loop.

RAMZ OPERATING PRINCIPLE

5

PRACTICE
AREAS

2

UAE FREE ZONE
ENTITIES

B2B

CONFIDENTIAL
MANDATES ONLY

RAK

RAS AL KHAIMAH
UAE BASE



02 / FIVE PRACTICE AREAS

Five domains. Senior expertise in each.

Our consultancy spans five domains, each led by senior technical and commercial experience. Mandates are delivered individually or in combination depending on the client's brief.

POLYMERS & POLYMER TECHNOLOGIES

1

Material selection, formulation, compound and recipe development, regulatory registration, manufacturing diagnostics, recycling, and specialty thermoplastics. Our flagship domain, drawing on decades of operational manufacturing leadership.

ELECTRICAL COMPONENTS

2

Sourcing, specification, supplier development, and quality assessment of electrical components across industrial and infrastructure applications.

PANEL TECHNOLOGY

3

Advisory on switchgear, distribution, and control panel design, sourcing, and manufacturing support, including supplier qualification and cost optimisation.

HEALTHCARE SECTOR

4

Advisory on healthcare products and supply chain, including regulatory pathways for entry into regulated markets and partner identification.

AI ADOPTION & BUSINESS TRANSFORMATION

5

Practical AI integration for industrial businesses. Workflow review, tool selection, governance, and implementation roadmaps designed to produce measurable operational gains.



Market Study. International Marketing.

Our two most active service lines sit at the bridge between consultancy and execution. They are the engagements that most often progress from advisory work into a closed commercial transaction through RAMZ General Trading.

A MARKET STUDY

We conduct sector and country-specific market studies for clients evaluating new product categories, geographies, or commercial models. Deliverables cover demand sizing, competitor mapping, regulatory review, pricing analysis, channel recommendations, and entry strategy.

B INTERNATIONAL MARKETING

We take client products into international markets. Scope covers buyer identification, technical presentation, sample qualification, commercial negotiation, and order conversion. Where the client prefers a transactional structure to a referral, RAMZ General Trading steps in as the buyer and on-sells to the end customer.

These two service lines are the gateway to the full RAMZ proposition. They start as consultancy and, where the client elects, finish as a completed trade.

Specialist consultancy engagements.

Alongside the flagship service lines, RAMZ MS undertakes a defined set of specialist consultancy engagements. Each is delivered on a defined-scope basis.

01

POLYMER REGISTRATION & REGULATORY COMPLIANCE

Registration support and compliance advisory across regulated polymer categories and jurisdictions.

02

RECIPE & COMPOUND FORMULATION

Including deformulation and analytical testing of competitor products to inform development or benchmarking.

03

EXPERT WITNESS SERVICES

Technical and commercial dispute work, including written opinions and testimony preparation.

04

MANUFACTURING DEFECT & ADHESIVES TROUBLESHOOTING

Root-cause investigation on field failures, bonding issues, and process inconsistencies.

05

NEW PROJECT PLANNING

Across recycling, specialty thermoplastics, and adjacent industrial categories.

06

TECHNOLOGY TRANSFER

Structured transfer of process, formulation, and operating know-how between partners or sites.

Enquiries should reference the specific requirement. Each engagement is scoped to a defined commercial outcome before mandate confirmation.

RAMZ **General** Trading.

The execution arm that closes the loop.



RAMZ General Trading FZ LLC is the commercial execution capability of the RAMZ group. It operates on two tracks.

01

IN TANDEM WITH RAMZ MS

Where a consultancy mandate identifies an end customer for the client's product, RAMZ GT purchases the product from the client and on-sells to the buyer. The client receives the certainty of a confirmed transaction and immediate cash conversion. The buyer receives a single counterparty for the trade.

02

INDEPENDENT MANDATES

RAMZ GT also sources and supplies products to opportunistic markets on its own mandate, outside any RAMZ MS engagement.

DISCRETION.

Both tracks are run quietly. RAMZ GT does not maintain a public trading brand or consumer-facing marketing. Enquiries are handled through the RAMZ MS contact channel.



Three reasons clients **choose us.**

TECHNICAL DEPTH

01

Working experience across five industrial domains, drawn from decades of operating a multinational manufacturing group. Senior practitioners on every mandate.

OUTCOME-LED MANDATES

02

Engagements are scoped to a defined commercial result rather than billable hours. Clients pay for the outcome, not the activity.

CLOSED-LOOP EXECUTION

03

Where the client wants it, RAMZ extends from advisory into transaction. RAMZ General Trading removes the gap between recommendation and revenue.



CONTACT

Get in
touch.

ENTITY

RAMZ Management Services FZ-LLC

OFFICE

FAMC4302, Compass Building
Al Shohada Road, Al Hamra Industrial Zone-FZ
P.O. Box 1241
Ras Al Khaimah, United Arab Emirates

EMAIL

info@ramzfze.com

WEB

www.ramzfze.com

SISTER ENTITY

RAMZ General Trading FZ LLC
Commercial execution and trading arm